



# *Ocean Rate Bulletin*

## Fresh Grapefruit (EC):

### **Total TEU/FEU:**

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charleston, SC; Savannah, GA; and Miami, FL.

### **Market Share-October:**

Each carrier's current market share is based on the number of containers shipped during October 1998. Source: PIER, October 1998.

### **Market Share-CY 1998:**

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIER, 1998.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Charleston, SC unless otherwise noted. Source: The Pacific Shipper, January 4, 1999 and various sites on the World Wide Web.

### **Ocean Rates:**

Ocean rates are applicable for January 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

### **Container Rate:**

Container rates for Fresh Grapefruit are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

AI = All Inclusive  
ARB = Arbitrary Charge  
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.  
CAF = Currency Adjustment Charge  
CFS = Container Freight Station - used to consolidate shipments.  
CY-CY = Container Yard to Container Yard  
KT = 1,000 Kilograms (Metric Ton).  
PC = Per Container  
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).  
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

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## ***Ocean Rate Bulletin***

Atlantic/Gulf Ports To Hong Kong

Fresh Grapefruit (EC)

*Monthly Market Share For: October 1998*

Month\Year: 2\10

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Maersk	100%	90%	26 Days	\$5.36	\$1							1008 pkgs.	\$5,418
Hanjin	0%	10%	28 Days	\$4.66	\$1							1134 pkgs.	\$5,301

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Le Havre, France

Fresh Grapefruit (EC)

Monthly Market Share For: October 1998

Month\Year: 164\1,077

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	64%	44%	12 Days										
Ecuadorian	21%	19%											
OOCL	13%	9%	10 Days										
Evergreen	1%	16%	16 Days										
Hanjin	1%	7%		\$16.00	\$80 <sup>1</sup>		2%	\$500 <sup>1</sup>					\$2,842
Sea-Land	1%	6%	9 Days										

1 Rate is per container

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Rotterdam, Netherlands

Fresh Grapefruit (EC)

Monthly Market Share For: October 1998

Month\Year: 80\455

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	50%	35%	10 Days										
Ecuadorian	28%	33%											
Sea-Land	14%	13%											
Hapag-Lloyd	4%	9%	10 Days										
OOCL	4%	1%	10 Days										
Hanjin	1%	3%			\$80 <sup>1</sup>		2%	\$500 <sup>1</sup>					\$2,842
Evergreen	0%	7%	12 Days										

<sup>1</sup> Rate is per container

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## ***Ocean Rate Bulletin***

Atlantic/Gulf Ports To Singapore

Fresh Grapefruit (EC)

*Monthly Market Share For: October 1998*

Month\Year: 3\17

***Surcharges:***

<b><i>Carrier</i></b>	<b><i>Market Share</i></b>	<b><i>Market Share CY</i></b>	<b><i>Transit Time</i></b>	<b><i>Ocean Rate</i></b>	<b><i>BAF</i></b>	<b><i>CY</i></b>	<b><i>CAF</i></b>	<b><i>THC</i></b>	<b><i>CFS Rec</i></b>	<b><i>ARB</i></b>	<b><i>Cotton R.</i></b>	<b><i>Size</i></b>	<b><i>ContainerRate</i></b>
Maersk	80%	79%	29 Days	\$5.86	\$1		9%					1008 pkgs.	\$6,454
NYK Line	20%	12%	30 Days	\$5.86	\$1		9%					1008 pkgs.	\$6,454
Sea-Land	0%	6%	29 Days	\$5.86	\$1		9%					1008 pkgs.	\$6,454
Mitsui OSK	0%	3%	29 Days	\$5.86	\$1		9%					1008 pkgs.	\$6,454

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Tokyo, Japan

Fresh Grapefruit (EC)

Monthly Market Share For: October 1998

Month\Year: 22\2,109

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	100%	43%	22 Days	\$3.26	\$1		34%					1008 pkgs.	\$4,418
Evergreen	0%	51%	22 Days										
Hanjin	0%	2%	17 Days										
NYK Line	0%	2%	24 Days	\$3.26	\$1		34%					1008 pkgs.	\$4,418